

POSITION DESCRIPTION

Major responsibilities (cont.)

- Participate in trade shows and exhibitions by conducting technical and systems demonstrations of VMS products, in order to support sales and marketing in sales activities
- Perform other duties as assigned

Education / Experience: *Educational requirements and number of years related experience acquired before or with Varian Medical Systems (VMS)*

Educational requirements:	Degree/diploma as a professional radiographer or related fields or equivalent practical experience
Number of years related experience:	Minimum of 3 years experience in the radio-oncology field with radiotherapy equipment of various kinds
Number of years Varian experience:	N/A

Knowledge: *Things incumbent needs TO KNOW to successfully perform on the job*

Information Technology:	Good knowledge of and professional experience with microcomputers / PC based systems
Customers:	Sound understanding of customers and their requirements
Business Procedures:	Sound understanding and application of VMS business procedures
Technical expertise:	Good knowledge of processes and methods used in VMS product areas such as product specification, product developments / expansions and product security and safety
Health & Safety:	Constant training to gain and maintain a sound knowledge and systematically apply national laws and VMS regulations on health & safety in the workplace environment, particularly concerning radiation and electrical safety
Training:	Sound knowledge of training techniques and methodologies to train adults (hospital professionals)

Skills: *Things incumbent must be able TO DO to perform successfully on the job*

- Fluency in the local language and in English, both written and spoken
- Must be mature and tactful
- Excellent interpersonal communication skills
- Willing to travel extensively
- Willing to work normal and non-normal hours as required to support the customers
- Understanding of adult education and learning methodologies
- Excellent skills in applying VMS health & safety regulations to job holder's work environment